



SUTA BoD (12th) Meeting Minutes

Table 1. Meeting Information

Date:	March 31, 2024
Start Time:	11:00 PST, 14:00 EST, 20:00 CET, 21:30 IRI
Location:	Zoom
Chairperson:	Mahshid (President)
Secretary:	Ahmad (creating of to do list by Mansour)
Meeting #:	11

Table 2. Attendance Information

Board Member	Position	Present
Mahshid Agir	President	Yes
Mansour Abdoli	Treasurer	Yes
Ahmad Ahgary	Secretary	Yes
Fariba Aria	Vice President	Yes
Maryam Kamali	Director	Yes (until 21:00)
Farnoush Moslehi	Director	No
Hamid Reza Hashemi	Director	No (excused)
Sepideh Soheilpour	Substitute Director	Yes
Siamak Aram	Substitute Director	No (excused)

Minutes

1. According to the previous agreement, the YouTube link was sent to the observer members at the beginning of the meeting.
2. **The minutes of the 10th meeting were unanimously approved.**
3. The To Do List has been reviewed and updated. Mansour shared that in the context of sudden and timed voting, despite the instructions in Guideline (notification by email and voting in Telegram), one should think about implementing a method where the notification is automatic in order to avoid similar problems recently (such as forgetting to send an email). This would allow such problems to be solved systematically.
The updated To Do List is attached at the end of this protocol.



4. Mansour proposed changing SUTA's share of the donations from 15% to 35% to cover the increase in costs. After an exchange of views on this proposal, the board agreed to prepare a new proposal by Mansour and Fariba within the framework of the prior approval.
5. The Board agreed that the prepared article on Saeed Fasihi, submitted as an appendix to the minutes, would be reviewed by Board members for one week. It should be provided to the Board via Telegram and Email with the word "Vote" in the subject line in accordance with the document approval process. Sepideh suggested obtaining written permission from the people the article was written about before publishing the post. Only then can the article be published in the Notable Alums section of the website. The Board agreed that Fariba would prepare the text of the confirmation request email and then the email would be sent from the Board to Mr. Fasihi.
The article about Mr. Fasihi was reviewed and unanimously approved by the Board ([Appendix 1](#)).
6. Regarding the issue of personal followers on social media, Mahshid said that SUTA should not select private individuals to follow unless they have very special conditions. Fariba emphasized the importance of this matter to be discussed. It is necessary to discuss this issue at the Communications Committee meeting where Siamak and Mehrdad are present. Therefore, the Board agrees that no decision should be made at this meeting and that the discussion on this issue will take place between two meetings.
7. Reporting on the preparation process of the reunion, Mahshid said that she had received the sample contract and it was necessary to study it carefully, and the board members would announce their opinion after the meeting. Mansour explained the types of tickets ([Appendix 2](#)). Orders are accepted through members. The system should be checked to see if a member can purchase tickets more than once. The Reunion Committee will convene a meeting to exchange views and test the system. The currency for all financial calculations, expenses and income is US dollars. Mahshid explained that the invitation letters to members should be prepared in a single text and that the Toronto board does not have sufficient resources to pursue the matters through the Canadian Foreign Ministry. Regarding the content of the letter of invitation it was decided to create a uniform text from the existing samples and to discuss this at the reunion meeting.
8. The reports of other committees were postponed to the next meeting.
9. The next board meeting will be held on Sunday, April 28, 2024

Action Items

These are based on items discussed in this meeting:

Table 3. To-Do List

Status	Action	Responsible	Comment/Result
On-Hold	Seeking a quote on obtaining a new opinion from one or more lawyers.	Siamak & Hamidreza	Siamak to share a letter of Request for Quote [Estimate 3hrx\$600/hr=\$1800~\$2000]
On-going	Project: creating a dataset of previous committee members	Committee Leads	Mansour/Sepideh to create a spreadsheet and leads to update it on an ongoing basis
Open	Projects	Maryam	
In progress	Draft of OFAC-Letter	Fariba	To be dealt with after review of new Bylaws
Open	Filing Federal/State Tax (Sending New Mission)	Mansour/Sepideh	Has been sent to the same Accountant. Waiting on Updates
Canceled	Response to the uninvited volunteer to the committee		after the activation of SUTA's volunteer section, this will be mentioned in the notification Too late to send a letter. Will be addressed in the new approach to volunteers
On-going	List of Meetings with Chapters	Chapters Committee	List with the dates were created for the chapters to choose from. Fariba to follow up. The calendar was shared with the chapters committee on 2-17-24 to choose the date.
On-going	A Letter to DOS about the visa issue for Iranian Students	Siamak & Khoramabadi (proposed)	Fariba: Khoramabadi and Siamak are working on it through getting information from students
Open	Marketing Materials for later (Video/Chapter Reps/...)	PR group	PR group to start the process with a meeting
Open	Finalizing Reunion Invitation and Setting up Registration Online Events	Reunion Committee	We have started this, we need everyone's input on this.
Open	[Updating] Reunion Poster	PR group	Needs other steps to be completed (Website Event Update, ...)
Open	Advertising Benevity	Mansour	
Open	Advertising Germany SUTA Round Table	Communication Committee	
Open	Instagram Follower Criterion	Communication Committee	Before next BoD Meeting
Open	Template for Notable Alums Approval Email	Fariba	

Sharif University of Technology Association

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Open	Shared Contract for Reunion	BoD Members	
Open	Finalizing Confirmation/Invitation Letter	Reunion Committee	

APPENDIX 1

سعید فصیحی بیوگرافی

سعید فصیحی بنیانگذار و مدیر عامل شرکت نرم افزاری فصیحی دانشجوی ورودی دوره 9 مهندسی صنایع دانشگاه شریف است. او پس از اتمام تحصیلات متوسطه دبیرستان البرز در سال 1974، تا 1980 در دانشگاه شریف و از سال 1984 به استخدام شرکت بنز خاور درآمد (عکس شماره 1).

سعید در سال 1986 ناچار به مهاجرت به آلمان شد و از سال 1990 به عنوان برنامه نویس مستقل و همزمان دانشجوی رشته اقتصاد و کامپیوتر مشغول شد. او در سال 2007 شرکت نرم افزاری فصیحی جی ام بی اچ (Fasihi GmbH) را تاسیس کرد. شرکت با مدیریت سعید و ارائه خدمات و محصولات نرم افزاری مدرن و مبتکرانه در سال 2019 با 80 کارمند و درآمد 8 میلیون یورو در سال ساختمان جدید خود را با حضور رئیس دولت ایالت راین لند فالتس (Rheinland-Pfalz)، شهردار لودویگ هافن (Ludwigshafen) و مدیر بخش دیجیتالیزه سازی شرکت بی آ اس اف (BASF) افتتاح کرد (عکس شماره 2).

شرکت فصیحی در سال 2011 موفق به دریافت جایزه نوآوری و خلاقیت ایالت راین لند فالتس (Innovationspreis des Landes Rheinland-Pfalz) (عکس شماره 3)، در سال 2014 به دریافت جایزه بزرگ کارآفرینان آلمان (Der große Preis des Mittelstandes) (عکس شماره 4) و در سال 2016 موفق به دریافت لوح افتخار (Ehrenplakatte) (عکس شماره 5) در سطح جمهوری فدرال آلمان شد. در سال 2018 مسئولیت برنامه نویسی و امور نرم افزاری کنسرن شیمیایی بی آ اس اف را با بیش از 80 وب سایت مختلف و صد هزار کارمند به عهده گرفت (عکس شماره 6).

در ماه فوریه 2024 در وب سایت رسمی ایالت راین لند فالتس خیری درباره خرید شرکت نرم افزاری فصیحی جی ام بی اچ و تبدیل آن به شرکتی وابسته به کنسرن شیمیایی بی آ اس اف آلمان در شهر لودویگ هافن منتشر شد. شرکت فصیحی به انضمام 50 کارمند متخصص شاغل در آن پس از انتقال کامل در شرکت راه حل های دیجیتالی بی آ اس اف (BASF Digital Solutions GmbH) ادغام می یابد.

شرکت فصیحی جی ام بی اچ که از بدو تاسیس همواره یک شریک تجاری استراتژیک برای کنسرن بی آ اس اف بوده است، عرضه کننده طرح های الکترونیکی برای دیجیتالی کردن پروسه های کاری و تجاری بوده است. به این ترتیب کنسرن مالک تمام نرم افزارهایی خواهد شد که در سی سال گذشته برای آن طراحی و بهینه سازی و در بخش های مختلف به کار گرفته شده اند.

سعید فصیحی از همراهان و دوستان انجمن سوتا از بدو تاسیس در کنار زنده یاد دکتر هژبری بوده است.

او یکی از مسئولان برگزاری گردهمایی هایدلبرگ در سال 2004 با 500 شرکت کننده بود.

خاطرات ارزشمند از دانشگاه شریف

دانشگاه شریف خیلی سخت گیر بود و برای کسب نمرات خوب زحمت و پیگیری خیلی زیادی لازم بود. من از آنجا یاد گرفتم که با تلاش و پیگیری بهترین کار را به مشتری ارائه دهم تا برای کار بعدی به سراغ رقیب های کاری نروم.

در آن سال ها دانشگاه یک آتلیه نقاشی داشت که از مراکز مورد علاقه من بود. هر وقت فرصت می شد به آنجا می رفتم و نقاشی می کشیدم. سال های بعد از مهاجرت به آلمان نه زبان بلد بودم، نه پول داشتم نه خانواده ولی در دانشگاه نقاشی را خوب آموخته بودم و همین نقاشی بود که در اوایل دوران سخت بعد از مهاجرت به کمک من آمد.

کلاس های محبوب و اثرات آن

سال 1975 کلاس کامپیوتر را گذراندم. آن دوره با کارت پانچ برنامه می نوشتیم. در آنجا IPO (Input, Processing, Output) را آموختم. این مسئله به صورت ساده شده در کامپیوتر هست، به صورت پیچیده تری در جامعه و به صورت بسیار پیچیده ای در انسان صادق است. در محیطی که هستیم اطلاعات را می گیریم، به آن فرم می دهیم و بعد رفتار می کنیم. در خاور کارم این بود که آی پی او را در نظر بگیرم، چون همه مدیران جدید بودند و باید می فهمیدیم که در دفتر فنی چه کاری انجام می شود. ورودی و خروجی آن چیست. در تمام قسمت ها این پروسه ها را کار می کردم تا برنامه ریزی شود و کلاس بگذاریم تا آموزش داده شود.

کلاس جالب دیگر مدیریت صنعتی بود که سعید رهنا درس می داد. او همین فرمول آی پی او را به جامعه تعمیم داد، این که جامعه ها چه بودند، چه اتفاقی افتاد و به چه تبدیل شدند و در این راه از تئوری نسبیت انشتین استفاده کرد که هیچ پدیده ای ثابت نیست و همواره در تغییر است و تنها عنصر ثابت همین تغییر است.

سرمشق ها و منابع الهام

اینها سه منبع بزرگ الهام در زندگی من بوده اند که از دانشگاه شریف با خودم آوردم. آی پی او را به طور روزمره در کار برنامه نویسی استفاده می کردم. کاربرد اجتماعی آن را در رابطه ام با مردم و در کار با مشتری تجربه کردم. با همین تجربه آی پی او و نقاشی وارد آلمان شدم. مدرک نداشتم و باید از صفر شروع می کردم. دوره پناهندگی من سه سال طول کشید و همین سه سال دوره بازسازی من بود. در خیابان شروع کردم نقاشی کشیدن. با آدم ها در ارتباط بودم. دانشگاه هایدلبرگ 600 سال سابقه و 30 هزار دانشجو دارد. در خیابان نقاشی می کشیدم و با دانشجویان دوست می شدم. به دانشگاه می رفتم و متوجه شدم که هیچ کنترلی در این که چه کسی در کلاس ها وارد می شود وجود ندارد و کارت دانشجویی نمی بینند. 13 تا برنامه نویسی مختلف را در کلاس های رشته کامپیوتر آنجا یاد گرفتم.

با پولی که با کار نقاشی در بازارچه کریسمس دریافت کردم اولین کامپیوترم را خریدم و با یکی از دوستان دانشجویی شریکی کار می کردیم. دکترهایی که برای تز پایان کار خود کارهای آنفورماتیک داشتند به ما رجوع می کردند. معمولن دکترها به کارهای آی تی علاقه نداشتند، کارهای آنالیز را به ما می دادند و



ما برایشان انجام می دادیم و پول می گرفتیم. در همین دوران شرکت بی آ اس اف آگهی زد که دنبال کسی می گردند که (SAS (Statistic Analyse System) بداند. با این کارها اولین شرکت خودم را تاسیس کردم. کار با این کنسرن مثل یک دانشگاه بود، همه چیز آن را یاد گرفتم و تمرکز کردیم روی نوشتن برنامه های کاربردی اپلیکیشن. شرکت در این مسیر رشد کرد و تا 85 کارمند در آن مشغول شدند.

نقش پیشینه فرهنگی

معمولن شرکت ها شروع می کنند برنامه بریزند و تبلیغ کنند تا مشهور شوند ولی ما نه برنامه ای برای این کار داشتیم و نه پولی خرج کردیم و اصلن قصد بزرگ کردن شرکت هم نداشتیم. سال 2015 پناهنده های زیادی از همه جای دنیا به سمت آلمان آمدند که با خود مشکلات جدیدی برای آلمان به همراه آوردند. اول این که به خاطر تعداد زیاد پناهنده ها تحقیق درباره صحت دلایل مختلفی که به پناهندگی آنها منجر شده بود، زمان زیادی می طلبید. دوم این که فرهنگ آنها متفاوت و با درک دیگری از حقوق بشر و حق برابری زن و مرد بود. در نتیجه پذیرش پناهنده در جامعه به یک مشکل اساسی تبدیل شد. به خاطر همین دولت همیشه دنبال نمونه های خوب و موفقی از پناهنده ها می گشت که به جامعه نشان دهد که کمک به پناهنده یک ضرورت تاریخی است و آنها سر بار جامعه نخواهند شد.

در نتیجه آنها به من رجوع کردند و شروع کردند به تبلیغ کردن و مشهور کردن ما. من برای این کار هیچ پولی خرج نکردم ولی شروع کردند با ما مصاحبه کردن و گزارش و مطلب نوشتن و در روزنامه ها منتشر کردند و به این ترتیب شرکت ما معروف شد.

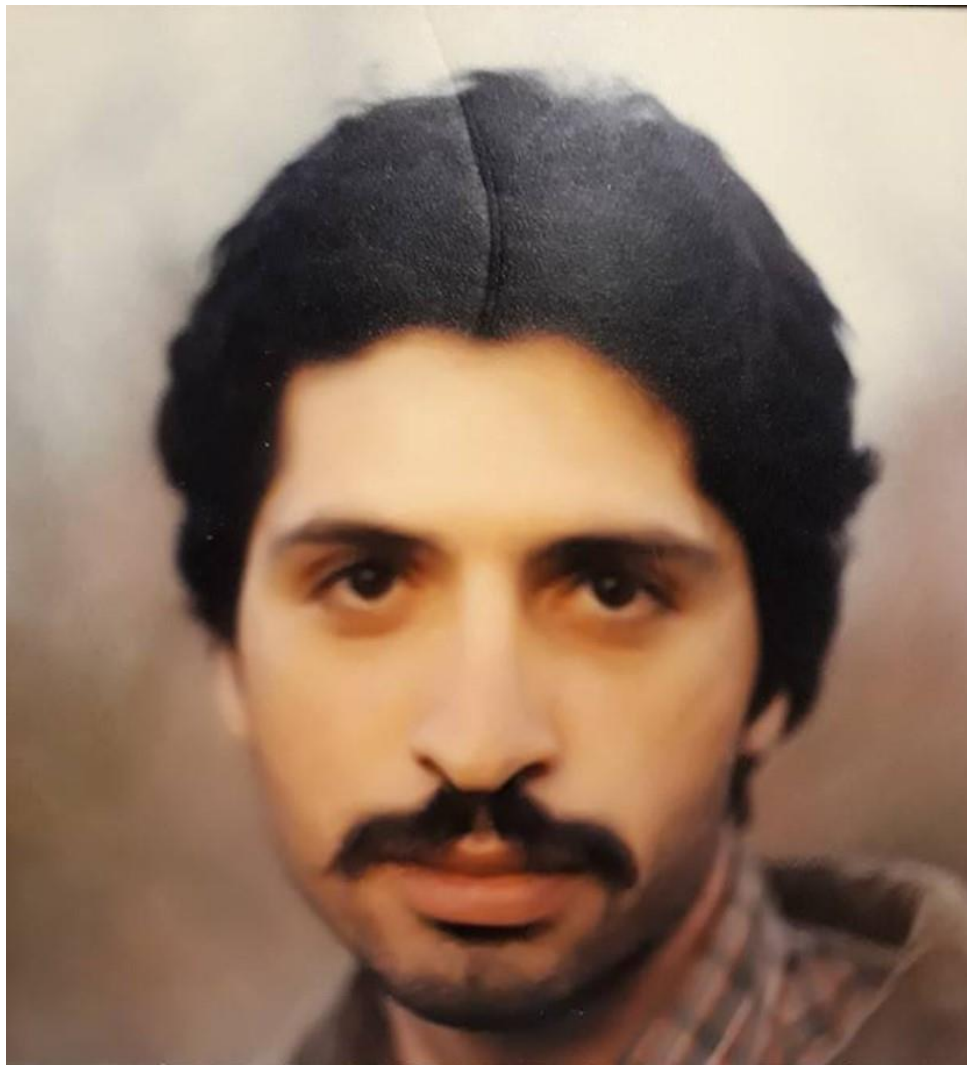
برای همین بود که سراغ ما آمدند که توانسته بودیم جدیدترین تکنولوژی های دنیا را اجرا کنیم. توسط کسی که از برنامه نویسی کارت پانچی در دانشگاه شریف شروع کرده و الان پیشرفته ترین تکنیک های برنامه نویسی را در چنگ دارد. در واقع ما یک شاهد زنده زمان در تاریخ پیشرفت علوم کامپیوتر هستیم. برای اطلاعات بیشتر به وب سایت شرکت فصیحی رجوع کنید:

www.fasihi.net

Saeed Fasihi Biography

Saeed Fasihi, the founder and CEO of Fasihi Software Company, pursued his education at Sharif University as a "doreh 9" Industrial Engineering student. Following his secondary education at Alborz High School in 1974, he enrolled at Sharif University, where he studied until 1980 (Picture 1).

In 1984, Saeed joined Benz Khavar Company, marking the beginning of his professional journey. His experiences at Sharif University and Benz Khavar Company likely played a significant role in shaping his career trajectory and ultimately led to the establishment of Fasihi Software Company.



Picture 1 - Saeed as a young student

In 1986, Saeed was compelled to migrate to Germany. Despite this challenge, he pursued his education and eventually established himself as an independent programmer while concurrently studying economics and computer science. His entrepreneurial journey reached a milestone in 2007 when he founded Fasihi GmbH, a software company renowned for its modern and innovative services and products.

Over the years, Fasihi GmbH thrived under Saeed's leadership, garnering accolades such as the Innovation and Creativity Award of Rheinland-Pfalz in 2011 (Picture 3), the Great Prize of German Entrepreneurs in 2014 (Picture 4), and the Honor Plaque at the federal level in Germany in 2016 (Picture 5). By 2019, the company had expanded to 80 employees and achieved an income of 8 million euros. The inauguration of its new building marked a significant moment, attended by esteemed figures including the Prime Minister of Rheinland-Pfalz, the Mayor of Ludwigshafen, and the Digitalization Manager of BASF (Picture 2).



Picture 2 - The Prime Minister of Rheinland-Pfalz, the Mayor of Ludwigshafen, and the Digitalization Manager of BASF in the inauguration of the new company's building.



Picture 3 - The Innovation and Creativity Award of Rheinland-Pfalz in 2011



Picture 4 - The Grand Prize of German Entrepreneurs in 2014



Picture 5 - The Honor Plaque at the federal level in Germany in 2016

Saeed's influence extended beyond Fasihi GmbH when he assumed responsibility for programming and software affairs at BASF Chemical Concern in 2018. In this role, he oversaw a substantial digital landscape comprising over 80 different web sites serving a workforce of 100,000 employees (Picture 6).



Picture 6 - Fasihi and BASF sign a contract.

In February 2024, the official website of Rheinland-Pfalz revealed the acquisition of Fasihi GmbH by BASF Chemical Concern. This acquisition involved the transformation of Fasihi GmbH into a subsidiary company based in Ludwigshafen. Following the completion of the transfer process, Fasihi GmbH, along with its 50 specialized employees, is set to merge into BASF Digital Solutions GmbH. This



strategic move likely aims to leverage Fasihi GmbH's expertise and resources to enhance BASF's digital capabilities and offerings.

Fasihi GmbH's strategic partnership with BASF has been pivotal since its inception, specializing in cutting-edge electronic designs aimed at digitizing complex business processes. With this acquisition, BASF will now assume full ownership of all software solutions meticulously crafted and refined by Fasihi GmbH over the past three decades. These technological assets, honed across diverse sectors, position BASF at the forefront of digital innovation, poised to drive efficiency and excellence across its operations.

Saeed Fasih's deep-rooted involvement with the SUTA (Sharif University of Technology Association) community, alongside his cherished friendship with the late Dr. Hejabri, underscores his profound connections within academic and professional realms. As a key organizer of the Heidelberg reunion in 2004, a gathering that drew a remarkable attendance of 500 participants, Saeed has demonstrated his unwavering commitment to fostering camaraderie and collaboration within the SUTA community. His leadership and dedication serve as pillars in strengthening bonds and promoting synergy among community members.

Cherished Memories from Sharif University

Sharif University was known for its rigorous academic standards, requiring significant effort and dedication to attain good grades. I learned the importance of perseverance and delivering excellence in service to customers, ensuring a competitive edge in future career pursuits.

During my time at the university, I cherished the moments spent in the painting studio, one of my favorite spots on campus. Whenever possible, I indulged in the joy of painting. Years later, after immigrating to Germany with limited language proficiency, financial resources, and familial support, the painting skills I honed at Sharif University became a source of solace and assistance during challenging times.



Favorite courses and their impact

The computer class I took in 1975 introduced me to the fundamental concept of IPO (Input, Processing, Output), which proved to have broader applications beyond computing. Understanding IPO was essential in my workplace, especially as we navigated new managerial roles. By analyzing tasks in the technical office through the lens of IPO, we gained insights into processes and improved organization.

Another enlightening class was Industrial Management, taught by Saeed Rahnama. He expanded on the IPO concept by applying it to society, examining how societies evolve and transform over time. Drawing parallels with Einstein's theory of relativity, Rahnama emphasized the dynamic nature of phenomena, highlighting that change is the only constant. This perspective offered valuable insights into societal dynamics and management principles.

Role models or Inspiration

Three significant inspirations from Sharif University shaped my life: utilizing the IPO concept in daily programming tasks, experiencing its social application in interactions with people and clients, and combining my skills in IPO with painting upon venturing into Germany.

During my asylum period, lasting three years, I underwent personal reconstruction, painting on the streets and engaging with people in Heidelberg University, which became my hub. Despite lacking a degree, I learned thirteen programming languages in computer science classes.

Earning money from painting at the Christmas market, I bought my first computer and collaborated with a fellow student. We provided informatics assistance to doctors for their theses, which led to founding my first company. Working with BASF, I honed my skills further, focusing on practical application programs, and grew the company to employ up to 85 people.



Impact of Cultural Background

Our company's journey took an unconventional path. Unlike typical businesses, we didn't begin with a structured plan or advertising budget, nor did we anticipate expansion. However, in 2015, the influx of refugees into Germany presented new challenges.

The government recognized the need for innovative approaches to integrating refugees into society. They sought successful examples to demonstrate the importance of supporting refugees. As a result, they approached us for collaboration, leveraging our expertise in implementing cutting-edge technologies.

Despite our humble beginnings, the government's recognition led to extensive media coverage and publicity. Through interviews, reports, and articles published in newspapers, our company gained widespread recognition.

Our unique story, from programming with punch cards at Sharif University to mastering the latest programming techniques, exemplifies the evolution of computer science. We stand as a testament to the remarkable advancements in the field, illustrating the intersection of technology and social responsibility.

For more information, please visit the Fasihi company website:
www.fasihi.net



APPENDIX 2

Registration Fees	Early-Bird Fees (US\$) Before June 1st, 2024		After Early-Bird Fees (US\$) On and After June 1st, 2024	
	With Gala	Gala-Only	With Gala	Gala-Only
SUTA Regular or Associate Member	250	N.A.	325	N.A.
SUTA Regular or Associate Member- Family	250	100	325	125
SUTA Student Member	175	N.A.	250	N.A.
SUTA Student Member- Family	175	100	250	125
Non-Member Guest	275	125	350	150
Attending Children 6-12	50% of the Main Registrant's Fee		50% of the Main Registrant's Fee	
Cancellation Fee		50%		100%
Refund		50%		0%
Invitation Letter Due Date: Before June 1st, 2024				
Cancellation due to declined Visa: Full Refund				